



## FTTB WHOLESALE - PRICE BOOK v2.2

Price Book for FTTB Wholesale Pty Ltd (ACN 087 533 328) and is effective from 5<sup>th</sup> May 2022<sup>1</sup> for new FTTB G.FAST products

*All prices are GST exclusive*

G.Fast SUPER FREEDOM PLAN (FTTB to Jumper/Install)			Standard Fees		Other Fees		
FTTB-WS Product Name	Speed	MRR	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU	NTU - Shipping Fee
L2 G.Fast Data 250Mbps/50Mbps <i>DS: 170 to 250 Mbps, US: 20 - 40 Mbps</i>	250/50	\$68.00	\$99	\$0.00	\$0.00	\$0.00	\$0.00
L2 G.Fast Max/50 Data <i>DS: 250 to 990 Mbps, US: 25 - 50 Mbps</i>	Max/50	\$80.00	\$99	\$0.00	\$0.00	\$0.00	\$0.00

NNI			PRICING			
FTTB-WS Product Name	Distance	Speed	MRR (per state)	Setup Fee	Contract Term (months)	Order Withdrawal Fee (prior to Service Commencement Date)
L2 FTTB NNI – 1 Gbps (1000BaseLX)	<10 kms	1 Gbps	\$200.00	\$1,000.00	0	\$1,000.00
L2 FTTB NNI - 10 Gbps (10GBaseLR)	<10 kms	10 Gbps	\$400.00	\$5,000.00	0	\$5,000.00
L2 FTTB NNI - 1 Gbps (1000BaseZX)	10 - 40 kms	1 Gbps	\$200.00	\$7,000.00	0	\$7,000.00
L2 FTTB NNI - 10 Gbps (10GBaseER)	10 - 40 kms	10 Gbps	\$400.00	\$35,000.00	0	\$35,000.00

OTHER CHARGES	
Missed Appointment Fee	\$79
Fault rectification fee (Customer fault)	POA from \$150 1st hour then \$20 per 15 minutes
Incorrect Callout Fee (includes no Fault found)	\$79
Other Fees (Labour Charges) if required	\$189 per hour minimum 2 hours

Note: Upon request, FTTB Wholesale will supply the declared Layer 2 wholesale access service to the extent required from time to time on the relevant terms. As at the date of publication, the relevant reference product and price under the ACCC's Final Access Determination in respect of the Superfast Broadband Access Service appears to be NBN Co's bundled CVC TC-4 and associated AVC TC-4 product components (25/5 Mbps) at \$37 with 1.5 Mbps of CVC included.

<sup>1</sup> Carriers/CSPs may seek earlier access eg for trials/testing.

FTTB Wholesale Pty Ltd reserves the right to change the prices with 60 days' notice.

Confidential



Price Book for FTTB Wholesale Pty Ltd (ACN 087 533 328) and is effective from 4<sup>th</sup> July 2022<sup>2</sup> for existing products VDSL, UBE and FTTH

All prices are GST exclusive

FTTB and FTTH SUPER SMART PLAN (Customer or RSP to Jumper/Install)			Standard Fees		Other Fees		
FTTB-WS Product Name	Speed Mbps	MRR	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU	NTU - Shipping Fee
L2 FTTB/FTTH Data 25Mbps/5Mbps	25/5	\$42.00	N/A	\$0.00	\$79	\$10.00	\$0.00
L2 FTTB/FTTH Data/Voice 25Mbps/5Mbps	25/5	\$44.50	N/A	\$0.00	\$79	\$10.00	\$0.00
L2 FTTB/FTTH Data 50Mbps/20Mbps	50/20	\$50.00	N/A	\$0.00	\$79	\$10.00	\$0.00
L2 FTTB/FTTH Data/Voice 50Mbps/20Mbps	50/20	\$52.50	N/A	\$0.00	\$79	\$10.00	\$0.00
L2 FTTB/FTTH Data 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$70.00	N/A	\$0.00	\$79	\$10.00	\$0.00
L2 FTTB/FTTH Data/Voice 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$72.50	N/A	\$0.00	\$79	\$10.00	\$0.00

FTTB and FTTH SUPER FREEDOM PLAN (FTTB to Jumper/Install)			Standard Fees		Other Fees		
FTTB-WS Product Name	Speed	MRR	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU	NTU - Shipping Fee
L2 Data 25Mbps/5Mbps	25/5	\$37.00	\$99	\$0.00	\$0.00	\$10.00	\$0.00
L2 Data & Voice 25Mbps/5Mbps	25/5	\$39.50	\$99	\$0.00	\$0.00	\$10.00	\$0.00
L2 Data 50Mbps/20Mbps	50/20	\$45.00	\$99	\$0.00	\$0.00	\$10.00	\$0.00
L2 Data & Voice 50Mbps/20Mbps	50/20	\$47.50	\$99	\$0.00	\$0.00	\$10.00	\$0.00
L2 Data 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$65.00	\$99	\$0.00	\$0.00	\$10.00	\$0.00
L2 Data & Voice 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$67.50	\$99	\$0.00	\$0.00	\$10.00	\$0.00

<sup>2</sup> Carriers/CSPs may seek earlier access eg for trials/testing.



Price Book for ACT VDSL effective from 25<sup>th</sup> May 2022<sup>3</sup> (FTTBw reserves the right to change the effective date of availability)

All prices are GST exclusive

ACT VDSL SUPER FREEDOM PLAN (FTTB to Jumper/Install)			Standard Fees		Other Fees		
FTTB-WS Product Name	Speed Mbps	MRR	Install Fee	Setup Fee	Cancellation Fee <i>(within 6 months of Service Commencement Date)</i>	NTU	NTU - Shipping Fee
L2 VDSL Data 25Mbps/5Mbps	25/5	\$37.00	\$99	\$0.00	\$0.00	\$0.00	\$0.00
L2 VDSL Data 50Mbps/20Mbps	50/20	45.00	\$99	\$0.00	\$0.00	\$0.00	\$0.00
L2 VDSL Data 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$65.00	\$99	\$0.00	\$0.00	\$0.00	\$0.00
L2 G.FAST Data Max/100Mbps <i>DS: 250 to 990 Mbps, US: 50 - 100 Mbps</i>	max/100	\$80.00	\$99	\$0.00	\$0.00	\$0.00	\$0.00

<sup>3</sup> Carriers/CSPs may seek earlier access eg for trials/testing.



Price Book for HFC effective from 25<sup>th</sup> May 2022<sup>4</sup> (FTTBw reserves the right to change the effective date of availability)

All prices are GST exclusive

HFC Ballarat Geelong Mildura SUPER FREEDOM PLAN (FTTB to Jumper/Install)			Standard Fees		Other Fees		
FTTB-WS Product Name	Speed Mbps	MRR	Install Fee	Setup Fee	Cancellation Fee <i>(within 6 months of Service Commencement Date)</i>	NTU	NTU - Shipping Fee
<b>L2/L3 HFC Data 25Mbps/5Mbps</b>	25/5	\$37.00	\$99	\$0.00	\$0.00	\$0.00	\$0.00
<b>L2/L3 HFC Data 50Mbps/20Mbps</b>	50/20	\$45.00	\$99	\$0.00	\$0.00	\$0.00	\$0.00
<b>L2/L3 HFC Data 100Mbps/40Mbps</b> <i>DS: 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$65.00	\$99	\$0.00	\$0.00	\$0.00	\$0.00
<b>L2/L3 HFC Data 250Mbps/50Mbps</b> <i>DS: 250 Mbps, US: 25 - 50 Mbps</i>	250/50	\$68.00	\$99	\$0.00	\$0.00	\$0.00	\$0.00
<b>L2/L3 HFC Data Max/50Mbps</b> <i>DS: 350 Mbps, US: 25 - 50 Mbps</i>	max/50	\$80.00	\$99	\$0.00	\$0.00	\$0.00	\$0.00

<sup>4</sup> Carriers/CSPs may seek earlier access eg for trials/testing.



"SuperFast" PROMOTIONAL REBATE FOR THE LOCAL ACCESS LINE SERVICES		
SPEED	REBATE (per LAL/month)	PAYMENT
<b>100/40 Mbps</b> Effective 4 <sup>th</sup> July 2022	15% off MRR	The Promotional Rebate for each eligible Local Access Line service will be credited in the next invoice subject to the terms below.
<b>250/50 Mbps</b> Effective 5 <sup>th</sup> May 2022	15% off MRR	
<b>Max/50 Mbps</b> Effective 5 <sup>th</sup> May 2022	15% off MRR	

The SuperFast Promotional Rebate set out in the table above is available on the following terms with the aim of providing new connections to FTTB Wholesale's network for all direct and indirect End Users of a Customer who are currently unconnected:

1. The SuperFast Promotional Rebate, which is available for the FTTB Smart Plan and FTTB Freedom Plan for new connections on the following terms:
  - a) Customers may only claim the SuperFast Promotional Rebate in relation to the new connection of direct or indirect End Users to FTTB Wholesale's eligible services. In other words, a Customer may claim a rebate from FTTB Wholesale for the connection of a Customer's direct or indirect End User who is not connected to FTTB Wholesale's services at the time of submitting the connection request.
  - b) By submitting requests for SuperFast Promotional Rebates, Customers represent and warrant to FTTB Wholesale that the direct or indirect End User is not currently connected to FTTB Wholesale's services at the time of submitting the connection request.
  - c) FTTB Wholesale reserves a right to request a reasonable degree of supporting information from the Customer to confirm that the SuperFast Promotional Rebate is only being claimed in relation to genuine new End User connections. Any disputes will be resolved in accordance with the Dispute Resolution provisions of the FTTB Wholesale Service Agreement.
2. A Local Access Line service which is eligible for the SuperFast Promotional Rebate at the time the service is connected will have the SuperFast Promotional Rebate applied once for the life of the service ie. until the service is disconnected for any reason. Subject to FTTB Wholesale's absolute discretion, if the Local Access Line service is disconnected, the service will not be eligible for the SuperFast Promotional Rebate upon re-connection.
3. The SuperFast Promotional Rebate is available for an initial period of 12 months from the effective date of this Price Book. FTTB Wholesale intends to consult in the lead-up to the expiry of this initial period with a view to extending it for further periods if it is successfully delivering the anticipated competition and consumer benefits of providing additional connections to FTTB Wholesale. FTTB Wholesale may extend the duration of the SuperFast Promotional Rebate beyond this initial period in its absolute discretion.
4. Defined terms used but not defined in this Price Book have the meaning given to them in the FTTB Wholesale Service Agreement available on the Supplier's website at <https://fttbwholesale.com.au/form.php>.



### HUB Locations

State	Fibre Hub	HUB-ID	Address
SYD	KENT	SYD-KENT	L14, 201 Kent St, Sydney
SYD	LIVP	SYD-LIVP	133 Liverpool St, Sydney
SYD	HERB	SYD-HERB	39 Herbert St, St Leonards
SYD	WALK	SYD-WALK	107 Walker St, North Sydney
SYD	HOLT	SYD-HOLT	Holt St, Surry Hills
SYD	KINC	SYD-KINC	Kings Cross Rd, Potts Point
SYD	LACH	SYD-LACH	Lachlan St, Liverpool
SYD	BOTY	SYD-BOTY	Botany Rd, Mascot
SYD	CONA	SYD-CONA	Liberty Grove
SYD	CARW	SYD-CARW	Blakehurst
SYD	HARR	SYD-HARR	103 Harris Street Parramatta
SYD	BSAR	SYD-BSAR	116 Alison Rd, Randwick
SYD	GEOS	SYD-GEOS	29 George St Yagoona NSW
SYD	WAHR	SYD-WAHR	Wahroonga, NSW
MEL	FLIN	NME-FLIN	L8, 376 Flinders St, Melbourne
MEL	QUEE	NME-QUEE	752-756 Queensberry St, North Melbourne
MEL	COLL	NME-COLL	Collins St, Melbourne
MEL	BURN	NME-BURN	180 Burnley St, Richmond
MEL	STKA	NME-STKA	Lorne St (corner of 598 St Kilda Rd)
QLD	WICK	BRI-WICK	100 Wickham St, Fortitude Valley
QLD	QUEN	BRI-QUEN	Lvl2, 344 Queen St Brisbane
QLD	CANN	BRI-CANN	Gold Coast
QLD	MARI	BRI-MARI	Marine Pde, Southport, QLD
QLD	REDC	BRI-REDC	Redcliffe, QLD
SA	WAYM	ADL-WAYM	44 Waymouth Street, Adelaide
WA	STGT	PER-STGT	44 St Georges Terrace Perth
ACT	KING	CBR-KING	115 Canberra Avenue Griffith



Effective from 3<sup>rd</sup> July 2022<sup>5</sup> services sold under the old pricing will be grandfathered.

All grandfathered services sold prior to 3<sup>rd</sup> July, the MRR will be stay in effect and is valid until the individual service is terminated

All prices are GST exclusive

FTTB and FTTH SMART PLAN (Customer or RSP to Jumper/Install)			Standard Fees		Other Fees		
FTTB-WS Product Name	Speed Mbps	MRR	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU	NTU - Shipping Fee
L2 Data 25Mbps/5Mbps	25/5	\$35.00	N/A	\$0.00	\$79	\$10.00	\$0.00
L2 Data/Voice 25Mbps/5Mbps	25/5	\$37.50	N/A	\$0.00	\$79	\$10.00	\$0.00
L2 Data 50Mbps/20Mbps	50/20	\$40.00	N/A	\$0.00	\$79	\$10.00	\$0.00
L2 Data/Voice 50Mbps/20Mbps	50/20	\$42.50	N/A	\$0.00	\$79	\$10.00	\$0.00
L2 Data 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$50.00	N/A	\$0.00	\$79	\$10.00	\$0.00
L2 FTTH Data/Voice <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$52.50	N/A	\$0.00	\$79	\$10.00	\$0.00

FTTB and FTTH FREEDOM PLAN (FTTB to Jumper/Install)			Standard Fees		Other Fees		
FTTB-WS Product Name	Speed	MRR	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU	NTU - Shipping Fee
L2 Data 25Mbps/5Mbps	25/5	\$30.00	\$99	\$0.00	\$0.00	\$10.00	\$0.00
L2 Data & Voice 25Mbps/5Mbps	25/5	\$32.50	\$99	\$0.00	\$0.00	\$10.00	\$0.00
L2 Data 50Mbps/20Mbps	50/20	\$35.00	\$99	\$0.00	\$0.00	\$10.00	\$0.00
L2 Data & Voice 50Mbps/20Mbps	50/20	\$37.50	\$99	\$0.00	\$0.00	\$10.00	\$0.00
L2 Data 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$45.00	\$99	\$0.00	\$0.00	\$10.00	\$0.00
L2 Data & Voice 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$47.50	\$99	\$0.00	\$0.00	\$10.00	\$0.00

<sup>5</sup> Carriers/CSPs may seek earlier access eg for trials/testing.